

## Selling a Vanilla

### Purpose

This document provides you with key information about this product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

Product Name	Selling a Vanilla
Manufacturer	Western Union International Bank GmbH (WUIB)
Website	<a href="https://business.westernunion.com/it-it/">https://business.westernunion.com/it-it/</a>
Contact Information	06 87410440
Regulator	<a href="#">Banca d'Italia/Consob/Financial Markets Authority (Austria)</a>
Document Date	16/03/2021

**NOTE: You are about to purchase a product that is not simple and may be difficult to understand**

### What is this Product?

**Type** An over-the-counter (OTC) foreign exchange derivative structure - Selling a Vanilla

**Description:** The Vanilla Option is a contract for which the seller receives a premium for taking on the risk that the EURUSD rate will be more favourable than a nominated EURUSD rate (the Strike Rate) and that the buyer of the option will exercise their right to trade even if it is not in the seller's interest to do so. The seller does not have any protection against adverse movements in EURUSD.

With this option, you have an underlying need to sell EUR and so would sell a EUR Call option. At the expiry time on the expiry date the buyer of the option decides whether or not to exercise their right to trade the Notional Amount. If they do exercise you are obligated to fulfil the contract. In return, you receive a premium.

Enhanced Rate	1,2135	Notional Amount	EUR 10000,
		Obligated Amount	EUR 10000,
		Expiry	15/06/2021

**Intended Retail Investor** This product is suitable only for those corporate customers who have a higher degree of experience of hedging currency risk. As there is potential obligation without any potential protection, the seller should also be in a strong financial situation and/or make use of other hedging products to manage their risk.

**Term** This Document assumes a term of 3 months, a typical duration for this structure type; however, the term of the contract will be agreed with you when entering into the deal. Once agreed, the seller retains the right to request cancellation of the contract prior to expiry on demand, although this will incur a cost (see below). Western Union reserves the right to terminate the contract only in circumstances where the buyer is in breach of the contract terms, or becomes insolvent.

**What are the risks and what could I get in return?**



Lower Risk

Higher Risk

The risk indicator assumes you keep the product for 3 months. The actual risk can vary significantly if you end your product at an early stage and you may get back less. You may not be able to end your product early. You may have to pay significant extra costs to end your product early.

The Summary Risk Indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

**We have classified this product as 7 out of 7, which is the highest risk class.** This rates the potential losses from future market performance at a very high level, and poor market conditions are very likely to impact the capacity to pay you.

This product does not include any protection from future market performance so you could lose some or all of your investment.

In some circumstances you may be required to make payments to pay for losses. The total loss you may incur may significantly exceed the amount invested.

**If we are not able to pay you what is owed, you could incur significant losses**

**Nominal Amount EUR 10000,**

Scenarios		3 months (Recommended Holding Period)
Stress Scenario	<b>What you might get back or pay after costs</b>	EUR -524,33
	Percentage return/loss over nominal amount	-5%
Unfavourable Scenario	<b>What you might get back or pay after costs</b>	EUR -5,
	Percentage return/loss over nominal amount	0%
Moderate Scenario	<b>What you might get back or pay after costs</b>	EUR 200,
	Percentage return/loss over nominal amount	2%
Favourable Scenario	<b>What you might get back or pay after costs</b>	EUR 200,
	Percentage return/loss over nominal amount	2%

The table shows the money you could get back or pay over the next 3 months (Recommended Holding Period), under different scenarios, assuming a nominal value of EUR 10000,.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios for other products.

The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this product varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product

This product cannot be easily ended. This means it is difficult to estimate how much you would get if you end before the end of the recommended holding period. You will either be unable to end early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

**What Happens If Western Union International Bank GmbH is unable to pay out?**

As counterparty to your product you are relying upon WUIB's financial ability to fulfil its obligations to you upon maturity of the contract. This means that if WUIB is unable to pay out, you may not receive any amount at maturity of this contract. To aid in your assessment of this risk WUIB will provide you with a copy of its latest audited financial statements upon request. You may request a copy of our most recent financial statements by emailing us at [options@westernunion.com](mailto:options@westernunion.com).

