

# Key Information Document

## Knock In - Knock In Window - Knock In At Expiry



### Purpose

This document provides you with key information about this hedging product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

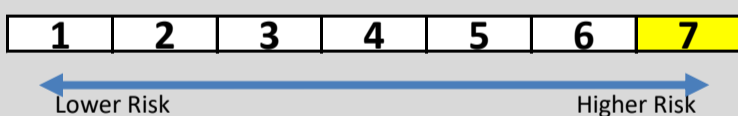
**NOTE: This is a derivative product that is considered to be complex and potentially difficult to understand. Please ensure you have taken all necessary steps to understand the risks and obligations that entering into this structure will place upon you and your business.**

|                      |   |
|----------------------|---|
| <b>Product</b>       | <b>Knock In - Knock In Window - Knock In At Expiry</b>  |
| <b>Manufacturer</b>  | Western Union International Bank GmbH   |
| <b>Website</b>       | <a href="https://business.westernunion.com/en-ie/">https://business.westernunion.com/en-ie/</a> |
| <b>Information</b>   | 1 800 832 771   |
| <b>Regulator</b>     | Austrian Financial Market Authority (Finanzmarktaufsicht)                                       |
| <b>Document Date</b> | <b>30/01/2020</b>   |

### What is this Product?

|                          |   |
|--------------------------|---|
| <b>Type</b>              | <b>This product is an over-the-counter (OTC) option structure</b>   |
| <b>Objectives</b>        | <b>Hedging</b>  |
| <b>Description:</b>      | The Knock In is a Structured Option which allow you to protect against the risk that the EURUSD rate will be less favourable than a nominated EURUSD Rate (the Protection Rate) whilst giving you the potential to take advantage of favourable currency movements to a specified Knock In Rate. If EURUSD trades at or above the Knock In Rate at any time before the Expiry Date/ during the specified Window Period/ at the Expiry Time on the Expiry Date you will be obliged to trade at the Protection Rate on the Expiry Date. |
| <b>Intended Customer</b> | This product is suitable for any corporate customer that has some prior experience of hedging currency risk, using either forwards or options, who wants to protect against downside risk without forgoing the ability to participate so some degree in favourable rate moves.  |
| <b>Term</b>              | This Document assumes a term of 9 months, a typical duration for this structure type; however, the term of the contract will be agreed with you when entering into the deal. Once agreed, the buyer retains the right to request cancellation of the contract prior to expiry on demand, although this will incur a cost (see below). Western Union reserves the right to terminate the contract only in circumstances where the buyer is in breach of the contract terms, or becomes insolvent.                                      |

### What are the risks and what could I get in return?



The risk indicator assumes you keep the product for 12 months. The actual risk can vary significantly if you end your product at an early stage and you may get back less.

You may not be able to sell your product easily or you may have to sell at a price that significantly impacts on the performance of your product.

The Summary Risk Indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

**We have classified this product as 7 out of 7, which is the highest risk class.** This rates the potential losses from future market performance at a high level, and poor market conditions are likely to impact the capacity to pay you.

**Be aware of currency risk. You will receive payments in a different currency so the final return you will get will depend on the exchange rate between the two currencies. This risk is not considered in the indicator shown across.**

In some circumstances you may be required to make further payments to pay for losses. **The total loss you may incur may significantly exceed the amount invested.**

**If we are not able to pay you what is owed, you could incur significant losses**

However, you may benefit from a consumer protection scheme (see section 'What happens if we are unable to pay you'). The indicator shown does not consider this protection.

|                     |             |
|---------------------|-------------|
| Nominal Amount      | EUR 100,000 |
| Reference Spot Rate | 1.1021      |

| Scenarios             |   | 1 year<br>(Recommended) | 3 Years | 5 Years |
|-----------------------|---|-------------------------|---------|---------|
| Unfavourable Scenario | <b>What you might get back or pay after costs</b> | EUR -5,706              |         |         |
|                       | Average return/loss over nominal amount each year | -5.71%                  |         |         |
| Moderate Scenario     | <b>What you might get back or pay after costs</b> | EUR -1,766              |         |         |
|                       | Average return/loss over nominal amount each year | -1.77%                  |         |         |
| Favourable Scenario   | <b>What you might get back or pay after costs</b> | EUR 4,829               |         |         |
|                       | Average return/loss over nominal amount each year | 4.83%                   |         |         |

[NOTE: All figures are for illustration purposes only]

The table shows the money you could get back or pay over the next 1 year, under different scenarios, assuming a nominal value of EUR 100,000.

The scenarios shown illustrate how your investment could perform. You can compare them with scenarios for other products.

The scenarios presented are an estimate of future performance based on evidence from the past and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product

This product cannot be easily ended. This means it is difficult to estimate how much you would get if you end before the recommended maturity. You will either be unable to end early or you will have to pay high costs or make a large loss if you do so.

### What Happens If Western Union is unable to pay out?

As counterparty to your Structured Option you are relying upon WUIB's financial ability to fulfil its obligations to you upon maturity of the contract. As a result you have counterparty risk. To aid in your assessment of this risk WUIB will provide you with a copy of its latest audited financial statements upon request. You may request a copy of our most recent financial statements by emailing us at [wubsireland@westernunion.com](mailto:wubsireland@westernunion.com).

As credit institution, WUIB is member of the deposit guarantee scheme "Einlagensicherung der Banken & Bankiers Gesellschaft m. b. H" with the address Börsegasse 11, 1010 Wien, which is in charge of investor compensation as well. More information on the organisation of the Austrian deposit protection and investor compensation scheme can be found at:

<http://www.einlagensicherung.at>

### What are the costs?

The Reduction In Yield (RIY) shows what impact the total costs you pay will have on the performance of the product. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for three different holding periods. They include potential early exit penalties. The figures assume a nominal value of EUR . The figures are estimates and may change in the future.

#### Costs over time

| Nominal Amount        | EUR 100,000 | If you end after 1 year | If you end after 3 years | If you end after 5 years |
|-----------------------|-------------|-------------------------|--------------------------|--------------------------|
| Total Costs           |             | EUR 450                 | EUR 1,250                | EUR 2,050                |
| Impact on Performance |             | <b>0.45%</b>            | <b>1.25%</b>             | <b>2.05%</b>             |

The table shows how the impact the different types of costs have on what you get back at the recommended holding period and what the different cost categories mean.

