

Tracker

Purpose

This document provides you with key information about this product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

Product Name	Tracker
Manufacturer	Western Union International Bank GmbH (WUIB)
Website	https://business.westernunion.com/en-ie/
Contact Information	1 800 832 771
Regulator	Austrian Financial Market Authority (Finanzmarktaufsicht)
Document Date	05/02/2021

NOTE: You are about to purchase a product that is not simple and may be difficult to understand

What is this Product?

Type An over-the-counter (OTC) foreign exchange derivative structure - Tracker

Description: The Tracker is a Structured Option which allows you to protect against the risk that GBPUSD will be less favourable than a nominated Foreign Exchange Rate (the Protection Rate) at expiry. It also gives you the opportunity to participate in favourable movements in GBPUSD up to a pre-determined Participation Rate where that differs from the Protection Rate. If the GBPUSD continues to move favourably and exceeds the Tracker Rate, the rate at which you deal will also improve on a like for like basis.

A Tracker is structured by entering into three concurrent options. As an importer, you buy a Put Option from WUIB giving you the right, but no obligation to deal the Protected Amount with WUIB at the Protection Rate. In the second you sell a corresponding Call Option which will oblige you to exchange the Obligated Amount with WUIB at the Participation Rate should the underlying Spot Rate exceed that level at the expiry time on the Expiry Date. You then buy an additional Call Option at the Limit Rate which limits your obligation at the difference between the Call you sold and the Call you bought. A Tracker always provides you with complete protection at the Protection Rate.

Protection Rate	1.3389	Protected Amount	EUR 10,000
Limit Rate	1.4208	Obligated Amount	EUR 10,000
		Expiry	07/05/2021

Intended Retail Investor This product is suitable for any corporate customer who wants to protect against downside risk without forgoing the ability to participate, to some degree in favourable rate moves. These are also suited to customers who require a less volatile hedging product or who prefer to know their worst case scenario in advance.

Term This Document assumes a term of 3 months, a typical duration for this structure type; however, the term of the contract will be agreed with you when entering into the deal. Once agreed, the buyer retains the right to request cancellation of the contract prior to expiry on demand, although this will incur a cost (see below). Western Union reserves the right to terminate the contract only in circumstances where the buyer is in breach of the contract terms, or becomes insolvent.

What are the risks and what could I get in return?



Lower Risk

Higher Risk

The risk indicator assumes you keep the product for 3 months. The actual risk can vary significantly if you end your product at an early stage and you may get back less. You may not be able to end your product early. You may have to pay significant extra costs to end your product early.

The Summary Risk Indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 7 out of 7, which is the highest risk class. This rates the potential losses from future market performance at a very high level, and poor market conditions are very likely to impact the capacity to pay you.

This product does not include any protection from future market performance so you could lose some or all of your investment.

In some circumstances you may be required to make payments to pay for losses. The total loss you may incur may significantly exceed the amount invested.

If we are not able to pay you what is owed, you could incur significant losses

Nominal Amount EUR 10,000

Scenarios		3 months (Recommended Holding Period)
Stress Scenario	What you might get back or pay after costs	EUR -3,959
	Percentage return/loss over nominal amount	-40%
Unfavourable Scenario	What you might get back or pay after costs	EUR -1,320
	Percentage return/loss over nominal amount	-13%
Moderate Scenario	What you might get back or pay after costs	EUR -26
	Percentage return/loss over nominal amount	0%
Favourable Scenario	What you might get back or pay after costs	EUR 830
	Percentage return/loss over nominal amount	8%

The table shows the money you could get back or pay over the next 3 months (Recommended Holding Period), under different scenarios, assuming a nominal value of EUR 10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios for other products.

The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this product varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product

This product cannot be easily ended. This means it is difficult to estimate how much you would get if you end before the end of the recommended holding period. You will either be unable to end early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

What Happens If Western Union International Bank GmbH is unable to pay out?

As counterparty to your product you are relying upon WUIB's financial ability to fulfil its obligations to you upon maturity of the contract. This means that if WUIB is unable to pay out, you may not receive any amount at maturity of this contract. To aid in your assessment of this risk WUIB will provide you with a copy of its latest audited financial statements upon request. You may request a copy of our most recent financial statements by emailing us at options@westernunion.com.

